**Turning Talent Into Performance Slide Guide**

Slide 1

* **Fill in the Blank in Guide – Page 3**
* **Yearnings** – Something that people really like to do. Here’s a clue – when you’re working with a group of people, try asking for volunteers on a topic. People usually volunteer for tasks that they feel they are good at
* **Rapid Learning –** Think of a skill that you’ve picked up very quickly. That is a clue to your talent. Have you ever seen a new associate that picked up a task really quickly and excelled at that task?
* **Flow –** This is described as “being in the zone.” Have you ever started working on a project in the morning and the next thing you know it’s 3pm and you forgot to eat lunch?
* **Satisfactions** – What were the activities that you took part in that cause you to say at the end of the day – “Wow, that was a great day!”
* **Glimpses of Excellence** – Have you ever noticed anyone doing a task that you simply marveled at their level of performance? Think about Michael Jordan playing basketball. He was arguably the best player ever. How many of you know he played professional baseball? How did he do at baseball? Did he make it to the Major Leagues? No – He only made it to Triple A in Birmingham, AL.

Slide 2

* Can you be anything you want to be? Is this what we teach our children?
* Can you become any of the examples given here?